## ABOUT US



### News and Insight for Professionals in Elder Care

*Today's Geriatric Medicine* provides advertisers with a unique opportunity to connect with an expanding audience of geriatrics professionals and care team members, including geriatricians, primary care physicians, nurse practitioners, physician assistants, dietitians, social workers, and occupational/physical therapists. These elder care professionals are ideally positioned to recommend medications, technological innovations, assistive devices, durable medical equipment, and nutrition-related products that are essential to the safety and healthful daily routines of their patients.

Advertisers and recruiters seeking to educate and inform influential professionals have a reliable partner in *Today's Geriatric Medicine*. Our media network offers a range of channels proven effective for delivering key messages, information, and career opportunities to the nation's community of health professionals who treat geriatric patients.

Anchored by our flagship bimonthly print publication, the **Today's Geriatric Medicine** media network can showcase your product, program, service, or professional opportunity via our mobile-ready digital edition, which is posted on our highly targeted website, www.TodaysGeriatricMedicine.com. Our monthly e-Newsletter delivers timely news, research, and information, as well as banner ads, directly to the inboxes of professionals who subscribe. We continue to build engaged and growing social media audiences on Facebook and Twitter, where we deliver content and drive traffic via direct links back to our digital edition and website.

*Today's Geriatric Medicine* has also proven to be a powerful recruiting tool for recruiters, offering multiple channels to reach qualified and credentialed professionals, including print display ads, Web banners, and online postings on our popular job boards, AlliedHealthCareers.com and the Physician Recruitment Center.

TodaysGeriatricMedicine



# Geriatric Medicine

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PUBLISHED SINCE: 2008

Geriatric Medicine

FREQUENCY: Bimonthly

SUBSCRIBERS: 23,002

**MONTHLY WEBSITE USERS:** 52,046\*

AUDIENCE: Qualified recipients include geriatricians, psychiatrists and other physicians, nurse practitioners and physician assistants. Also qualified are educators, psychologists, professional geriatric care managers, gerontologists, physical, respiratory, and occupational therapists, nurses, pharmacists, counselors, social workers, dietitians, facility administrators, directors of nursing, presidents, managers/supervisors, students and other titled and non-titled personnel within the field served.

**DISTRIBUTION:** Professionals' homes, Hospitals, nursing homes, long term care facilities, geriatric senior services, continuing care retirement communities, assisted living and senior centers, home health care, multiservice agencies, state or county human services, colleges and universities, private practice settings, government offices, and others allied to the field.

\* Source: Google Analytics

# EDITORIAL CALENDAR\*

Geriatric Medicine



	January/February	March/April	May/June	July/August	September/October	November/December
Features	Mini-Cog as Predictor of Fracture Outcomes Falls Telemedicine	Sleep Disorders Treating Dementia Behaviors Skin Conditions	Osteoporosis Pain Management Polypharmacy	Diabetes Mental Health End-of-Life Care	Optimizing Functional Abilities Nutrition Occupational Therapy in Dementia	Stroke Cognitive Decline Wound Care
Departments	Medication Monitor Alzheimer's Update Nutrition Innovations in Geriatrics	Medication Monitor Research Review Long Term Care Clinical News	Medication Monitor Innovations in Geriatrics Alzheimer's Update Clinical News	Medication Monitor Nutrition Research Review Clinical News	Medication Monitor Long Term Care Alzheimer's Update Research Review	Medication Monitor Clinical News Nutrition Innovations in Geriatrics
Space Deadline	December 21	February 15	April 18	June 20	August 15	October 10
Material Deadline	January 8	March 4	Мау б	July 8	September 2	October 28
Recruitment Deadline	January 14	March 10	May 12	July 14	September 8	November 3
Bonus Distribution	AMDA Medtrade Spring	AAGP ASA Aging Life Care Annual Conference	AGS	AADE	FNCE® ASCP Medtrade 2016	GSA
SPECIAL	Products & Services Showcase Conference Issue	Conference Issue	Education Guide Conference Issue	Conference Issue	Fall Risk Showcase Conference Issue	Conference Issue

\* Subject to change

## **RECRUITMENT ADVERTISING**







### Recruiting With Today's Geriatric Medicine

For recruiters in search of qualified geriatric care providers, *Today's Geriatric Medicine* magazine is among the most targeted, cost-effective resources available today to deliver career opportunities directly to the clinicians and health care specialists who treat older adults.

With an audience that includes geriatricians, primary care providers, nurse practitioners, and physician assistants, as well as other professionals who treat older patients, such as dietitians, social workers, and physical therapists, *Today's Geriatric Medicine* and its associated digital media properties connect recruiters with our audience of dedicated professionals through a variety of different channels that comprise the *Today's Geriatric Medicine* media brand.

When you choose one of the ad sizes offered, your open position will be immediately posted on one of our active job boards, AlliedHealthCareers.com or The Physician Recruitment Center, be included in the **Today's Geriatric Medicine** monthly e-Newsletter, appear in the next print edition, be deployed digitally to the desktops of our subscribers in our digital edition, and be included in our monthly recruitment e-blast—all for one low price! Select your size and ensure your positions are seen today.

#### **RECRUITMENT SIZES AND RATES\***

Size	Price	
<b>1/8</b> (2.292" × 3.948")	\$1,050	
<b>1/6 Vertical</b> (2.292" × 4.78") or <b>1/6 Horizontal</b> (4.708" × 2.292")	\$1,225	
<b>2/9 Vertical</b> (2.292" $\times$ 6.444") or <b>2/9 Horizontal</b> (4.708" $\times$ 3.125")	\$1,630	
<b>5/18 Vertical</b> ( $2.292" \times 8.094"$ ) or <b>5/18 Horizontal</b> ( $4.708" \times 3.948"$ )	\$1,950	
<b>1/3 Vertical</b> (2.292" $\times$ 9.75") or <b>1/3 Horizontal</b> (4.708" $\times$ 4.78")	\$2,405	
<b>4/9</b> (4.708" × 6.444")	\$3,245	
Half Page (7.125" × 4.78")	\$3,935	
<b>Full Page</b> (7.125" × 9.75")	\$6,995	

\*All rates are net.

For additional digital options, which include e-blasts and Web banners, call your account executive.

### **PRODUCT & SERVICE SHOWCASES**





2016 Showcase Issues

JANUARY/FEBRUARY: Product & Service Showcase

SEPTEMBER/OCTOBER: Fall Risk Showcase

(Sample Showcase Spread)

*Today's Geriatric Medicine* Product & Service Showcases inform our audience of geriatrics care professionals about what's available in the marketplace while enhancing advertising campaigns.

This cost-effective, high-profile opportunity positions the advertiser's new product information, service offerings, and company messaging directly in front of these influential professionals who provide care to our growing older adult population.

#### **Product & Service Showcases Include:**

Space approximately the size of a quarter-page ad

70-word product description displayed in news release format

Accompanying four-color image

Company contact information and URL

No additional design elements needed or accepted

All for only \$1,745

## WEBSITE ADVERTISING



Leaderboard*	👔 🗶 Home Abbut Events Donasct Advisory Board Virtuer's Guidelines Reports Diganizations (Heda Not Advertising	Medium Rectangle*
(728 × 90 pixels) -	Genatric Medicine	$(300 \times 250 \text{ pixels})$
Open \$2,135	NEWS MO NUIGHT FOR PROTESSIONALS IN ELDER CARE	Open \$1,975
3x <b>\$2,090</b>	SUBSCRIBE Ourrent Issue Article Archive Digital Editions Newsletter Industry News WhitePapers Jobs Product Showcases	3x <b>\$1,935</b>
6x <b>\$2,045</b>	Medication Clinical Review Alzheimer's/Dementia Baby Boomer Issues Long-Term Care Trends Nutrition Research News Vintage Voices	6x <b>\$1,895</b>
9x <b>\$2,005</b>		9x <b>\$1,855</b>
12x <b>\$1,950</b>	Full Banner 468x60	12x <b>\$1,800</b>
	Current Issue Medium Rectangle	
	COVER STORY Understanding the Meaning Behind Dementia Behaviors Understanding the Meaning Behind Dementia Behaviors	
Full Banner (Top) (468 × 60 pixels)	Without identifying the meaning of dementia patients' behaviors, health care learns struggle to create appropriate poncharmacional interpreting that poncerly address patients'	2:1 Dectorale*
, , ,	needs. The LuBAIR Scale can help to identify problems underlying undesirable behaviors.	<b>3:1 Rectangle*</b> (300 × 100 pixels)
Open \$1,625	Wide Skuscraper FEATURED ARTICLES	
3x \$1,590	160x600 Beomers in Nursing Homes Gender Differences Significant in Cardiovascular Disease	Open \$1,430
6x \$1,560	EuroQol Measures Stroke Dutcome View the Dight Editors >	3x \$1,400
9x \$1,520	WEB EXCLUSIVES archive Medium Rectangle Technology, Health Care Solve for Elders? 300x250	6x \$1,370
12x <b>\$1,485</b>	Technology: Health Care Solve for Elders? 300x250 Improving Cardiac Arrest Survival Rates	9x \$1,335
	Ibuprofen: Risk. Comorbidities, and Pain Management Stretta Procedure Can Eliminate GERD	12x <b>\$1,305</b>
Wide Skyscraper* (160 × 600 pixels)	Full Banner 468x60 3:1 Rectangle 300x100	
Onon \$2.205	Button	Full Banner
Open <b>\$2,365</b> 3x <b>\$2,340</b>	120x60 EuroQol Measures	(468 × 60 pixels)
5x \$2,340 6x \$2,290	Stroke Outcome	Homepage Only
9x \$2,245	The EuroCol assessment provides meaningful information about stroke survivors' perceptions of representing	Open \$1,060
9x \$2,245 12x \$2,185	physical deficits and their own quality of the Raad more >	3x \$1.040
φ2,100		6x \$1,020
		9x <b>\$990</b>
	Full Banner 468x60	12x <b>\$965</b>
Button* (120 × 60 pixels)	Orcal Wallow Publishing Cost and South Conduct Advances Based Spring Cay, PA 19475 8 2014, Publishing Contact, Advances Advances Based Spring Cay, PA 19475 8 2014, Publishing Contact, Advances Advances Based Spring Cay, PA 19475 8 2014, Publishing Contact, Advances Based Spring Cay, Pa 19475 8 2014, Publishing Contact, Advances Based Spring Cay, Pa 19475 8 2014, Publishing Cay, Pa 19475 8 2014, Publishin	
Open \$815		
3x \$800	All ads are sitewide unless otherwise noted. Our website is compliant with the Interactive Advertising Board	

All ads are sitewide unless otherwise noted. Our website is compliant with the Interactive Advertising Board (IAB) Universal Ad Package standard, providing our advertisers with a choice of banner ad units that provide advertisers the ability to reach our audience of professionals.

\* IAB-approved sizes

**WEB CANCELLATION POLICY:** Cancellations of any type of digital media platform (online units, website advertising, e-Newsletters, e-blasts, webinars, etc.) will be charged a 30% cancellation fee. NO CANCELLATIONS of digital media units are accepted less than 30 days before the live or deployment date.

\$785

\$760

\$745

6x

9x

12x

## HIGH-IMPACT DIGITAL AD PLACEMENTS

# Geriatric Medicine





### Intro Page Ad on Digital Editions

Every issue of the print publication is digitized and posted on our website. Interactive digital editions draw a significant, growing audience, as well as an increase in mobile users and international subscribers.

Each digital issue has an introduction page opposite the cover where advertisers can place their messages. The benefits of this high-impact placement are:

- It's certain to be seen by **all** digital edition readers.
- Space is **exclusive** to one advertiser per issue.
- It's an **interactive** ad that includes direct links to the webpage or website chosen by the advertiser.
- It's one of the most **effective** stand-alone placements available for product and branding messaging.

PRICE: \$2,995 per issue



### Interstitial Ad

This high-profile placement allows the advertiser to "take over" the popular *Today's Geriatric Medicine* website when someone visits. Providing an exclusive and prominent forum for product and branding images and messaging, as well as a direct link to any webpage or website, this large, powerful ad appears in front of our homepage until it is closed manually by the visitor.

MONTHLY PRICE: \$6,050

### Digital Ad Packages

Combining the consistency of a website banner, the direct delivery of a banner in our monthly e-Newsletter, and the power of our subscriber list and your brand message, these packages deliver a multichannel punch that is certain to reach the influential professionals in our audience. Standard and premium packages are available to fit your budget and timing needs.

#### **Premium Package**

- HTML custom e-blast to full e-subscriber list
- Full banner (468  $\times$  60) within content in our e-Newsletter
- 30-day sitewide wide skyscraper (160  $\times$  600) banner on the magazine's website

PRICE: \$7,125

#### **Standard Package**

- HTML custom e-blast to full e-subscriber list
- Rectangle (180  $\times$  150) within content in our e-Newsletter
- 30-day sitewide 3:1 Rectangle (300 × 100) on the magazine's website

**PRICE:** \$5,875

For information on additional high-impact digital opportunities, such as online advertorials, custom digital supplements, white papers, webinars, and more, call your account executive.

# HIGH-IMPACT DIGITAL ADVERTISING

Ask your account executive about options and pricing for these great additions to your marketing plan.



(Sample Custom Digital Supplement)

### **Custom Digital Supplements**

Our custom digital supplements are standalone editorial pieces that deliver your message in a style and format that are certain to be read.

By allowing us to take your white paper, news release, brochure, or informational packet and enhance it with rich media such as audio, video, or Flash animation, you instantly initiate greater reader engagement and response. That, coupled with targeting your custom digital supplement to our responsive group of influential professionals, ensures successful delivery of your message.

These custom digital supplements make great sales tools that have a never-ending shelf life and are easily distributed via e-mail, websites, and social media channels. With packages starting at just \$9,990, you will receive full marketing support to our entire audience, plus many options for editorial support and expanded pages.

For the full range of options regarding this high-impact advertising opportunity, please call your account executive.

#### White Papers and Press Releases

Post your white paper or press release on our website exclusively for 30 days. A link to your content will be prominently placed on our homepage and reside in its own section of the website.

\*Contact your account executive for more details.

#### Website Sponsored Content

Geriatric Medicine

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Sponsor receives content control of native advertising posted on our magazine's website for 30 days that includes 800 to 900 words of text, images, and various links to your company's website. Company also provides title of navigation link on our homepage.

**PRICE:** \$2,995

### **E-NEWSLETTERS AND CUSTOM E-BLASTS**

# Geriatric Medicine

2016 MEDIA KIT

## **E-Newsletters**

Placing a banner on the *Today's Geriatric Medicine* monthly e-Newsletter delivers your product or brand message directly to the desktops of our subscriber base of influential professionals. This direct reach builds brand awareness while driving traffic to your website. Each e-Newsletter features timely content as well as other relevant topics.

#### Monthly Features

JANUARY: Antipsychotics and Dementia Care FEBRUARY: Depression (ASA preview) MARCH: Men's Health APRIL: Fitness (ASA wrap/AGS preview) MAY: Bone Health JUNE: Pain Management (AGS wrap) JULY: Diabetes AUGUST: Wound Care SEPTEMBER: Fall Prevention OCTOBER: Nutrition (GSA preview) NOVEMBER: Dementia DECEMBER: Arthritis (GSA wrap)



(Sample e-Newsletter)

Size	Open	3x	<u>6x</u>	9x	12x
<b>Leaderboard*</b> (728 $\times$ 90 pixels)	\$2,570	\$2,515	\$2,470	\$2,410	\$2,340
Wide Skyscraper* (160 $ imes$ 600 pixels)	\$2,900	\$2,815	\$2,760	\$2,700	\$2,615
Medium Rectangle* (300 $ imes$ 250 pixels)	\$2,375	\$2,305	\$2,265	\$2,220	\$2,150
<b>3:1 Rectangle*</b> (300 $\times$ 100 pixels)	\$1,705	\$1,650	\$1,620	\$1,590	\$1,535
<b>Full Banner</b> (468 $\times$ 60 pixels)	\$1,260	\$1,225	\$1,200	\$1,175	\$1,140
<b>Rectangle*</b> (180 $\times$ 150 pixels)	\$955	\$925	\$910	\$885	\$860

\* IAB-approved sizes

Banner positions not fixed, but based on content distribution.



### **E-Mail Marketing**

Advertisers can utilize the power of our subscriber lists by using custom-designed e-blasts to deliver a specific product message, technological benefit, or positioning statement directly to the inboxes of influential geriatric medicine professionals. This targeted and cost-effective method of reaching *Today's Geriatric Medicine*'s audience uses your company's own words, terminology, and images. Our in-house team can create the artwork to match your message or we can simply take your design and deliver it to our double opt-in list of professional subscribers.

#### FULL LIST E-BLAST: \$4,675

\$395 per 1,000 names for quantities under 12,000

Digital advertising packages that include e-Newsletters, custom e-blasts, and website banners are available. See the High-Impact Digital Ad Placements page for special package pricing and high-visibility placements.

### PRINT MEDIA SPECIFICATIONS

Geriatric Medicine



#### **Print Material Specifications**

**PREFERRED FILE FORMAT:** PDF and PDF/X1a only. Files must conform to SWOP standards. All marks (trim, bleed, center) should be included and must be 0.1875" outside the trim of the magazine.

**COLORS:** CMYK (no pantone or spot colors, RGB, LAB, ICC color profiles, or 4-color black type)

TOTAL AREA COVERAGE: Maximum ink density is 300%

LINE SCREEN: 133 lpi

MINIMUM IMAGE RESOLUTION: 300 dpi

No native applications accepted

**PRODUCTION COSTS:** Original ad creation will be charged at a rate of \$250 per hour. Revisions to artwork will be charged at a rate of \$95 per hour.

### Hard-Copy Proofs

A hi-res offset color contract proof made to SWOP specifications can be mailed at the time of submission. *Today's Geriatric Medicine* cannot guarantee accurate reproduction without a hard-copy proof. Proof must be received by the Material Deadline for the issue in which it will run (see Editorial Calendar). Send to address under File Submission.

#### File Submission

E-MAIL: ads@gvpub.com For files under 10 MB

**FTP:** Available for larger files. Please contact your account executive for more information.

MAIL: 3801 Schuylkill Road Spring City, PA 19475

> Great Valley Publishing Company will not be responsible for reproduction quality of supplied artwork that does not meet these requirements.





### E-Mail Marketing Specifications

**PREFERRED FILE FORMAT:** HTML documents ONLY. Images in JPG or GIF formats. (Animated GIFs may not display correctly for all recipients.) Text sent in a Microsoft Word document. Embed all graphics or include with HTML document.

**FILE SIZE:** HTML file size should not exceed 150 KB and be within 500 to 700 pixels wide.

No "image-only designs." Use HTML to create design, 40/60 image-totext ratio. Inline CSS (cascading style sheets). No MS Word HTML, Flash, or JavaScript allowed.

**PRODUCTION COSTS:** E-blast creation will be charged at a rate of \$350 per hour. E-blast corrections will be charged at a rate of \$125 per hour.

#### Website Banners

ACCEPTED FORMATS: JPG, GIF, PNG, Flash SWF (requires clickTAG), third-party ad tags. (Note: Files without extensions will not be accepted.)

MAX FILE SIZE: 100 KB

**PRODUCTION COSTS:** Banner creation will be charged at a rate of \$200 per hour. Revisions will be charged at a rate of \$75 per hour.

#### **E-Newsletter Banners**

**ACCEPTED FORMATS:** JPG, GIF. Animated GIFs may not display correctly for all recipients. (Note: Flash, custom scripts, and files without extensions will not be accepted.)

#### MAX FILE SIZE: 40 KB

**PRODUCTION COSTS:** Banner creation will be charged at a rate of \$200 per hour. Revisions will be charged at a rate of \$75 per hour.

### Digital Magazine Specifications

PREFERRED FILE FORMAT: PDF and PDF/X1a only

COLORS: RGB

**VIDEO AND AUDIO SPECIFICATIONS:** Your video or audio file should not exceed 25 MB. The media link system is made to show small formats such as commercials and spots. The media link system can handle most common media file types. We recommend that you create the video as a FLV file. If that is not possible, the media system also supports common formats such as AVI, MPG, WMV, and MOV.

**FLASH REOUIREMENTS:** All programming must be Actionscript 3 (AS3) compatible. Simple animations can use AS2, but any complex events such as button events must be AS3. (In general, Zmags doesn't support AS2.) All AS3 movies should target Flash Player version 9. Use a frame rate of 30 fps, as this is what the viewer uses. Animations should be kept in individual movie clips and placed on the root timeline. Consider having only one frame on the root timeline, as this makes controlling the movie clips much easier.

**SYSTEM REQUIREMENTS:** Zmags is cross-browser compatible and works on both Mac OS and Windows. The Zmags platform requires Flash for reading, and the minimum Flash version required is 9.0.115. If the reader does not have Flash installed or runs an older version, the reader is redirected to a page where Flash Player can be installed or the Zmags can be viewed in HTML. The Zmags digital magazine platform scales to fit the screen resolution of the reader. It is optimized for 1280 × 1024 and 1024 × 768. Readers with higher screen resolutions will see the Zmags, although it may not utilize the entire screen. For readers with lower screen resolutions, the content will scale to fit the actual screen size.

Great Valley Publishing Company will not be responsible for reproduction quality of supplied artwork that does not meet these requirements.